



PO Box 13666 \* Pensacola, FL 32591  
 850-595-3882 Direct    850-595-3886 Fax  
 www.pensacolasaenger.com  
 RATE SHEET 2021-2022 (effective 10/1/21)

**Building Rent**

Performance Day - For Profit Rates	<b>\$2,600.00</b>
versus 8% of gross ticket sales	
Rehearsal Day - For Profit Rates	<b>\$1,300.00</b>
Performance Day - Not-For-Profit Rates	<b>\$2,600.00</b>
versus 5% of gross ticket sales	
Rehearsal Day - Not-For-Profit Rates	<b>\$1,300.00</b>

**Meeting Room Rent - For Up to 4 Hours, Includes a standard table and chair set**

1000 Square Foot Meeting Room	<b>\$300.00</b>
2000 Square Foot Meeting Room	<b>\$400.00</b>
3000 Square Foot Meeting Room	<b>\$600.00</b>

**SURCHARGES**

Weekends and evening events after 5:00 p.m.	25% (added to room rate and slide scale)
Holidays in which the facility is normally closed	50% (added to room rate and slide scale)

**Meeting Room Rent - For every hour after 4 hours**

1000 Square Foot Meeting Room	<b>\$30.00</b>
2000 Square Foot Meeting Room	<b>\$40.00</b>
3000 Square Foot Meeting Room	<b>\$55.00</b>

**Equipment Rent**

Spotlight (Supertrouper), Each	<b>\$200.00</b>
Spotlight (Supertrouper), Additional Day, Each	<b>\$75.00</b>
Wireless Microphones, 1st day, Each	<b>\$35.00</b>
Wireless Microphones / additional shows, Each	<b>\$15.00</b>
Pipe and Drape per piece	<b>\$4.00</b>
Risers	<b>\$15.00</b>
Towel, Each	<b>\$20.00</b>
Tables, Each	<b>\$6.00</b>
Table Linen, Each	<b>\$6.00</b>
Table Skirt with clips, Each	<b>\$18.00</b>
Table w/Linen and Skirt, each	<b>\$25.00</b>

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**Miscellaneous Fees**

<b>Advertising</b>	15% of gross advertising placed		
<b>Catering</b>	Determined according to the specification of technical rider and billed at conclusion of the event. Savor Pensacola - Catering by SMG is the exclusive caterer Fee of the Saenger Theatre.		
<b>Novelty Sales</b>	70/30% House sells. 75/25% Merchant Sells. Saenger collects and remits FL Sales Tax calculated at 7.5%		
<b>Insurance</b>	\$0.58 per attendee paid on Drop Count		
<b>Cleaning Fee</b>	Rehearsal Day	per Rehearsal	<b>\$300.00</b>
	Performance	per Performance	<b>\$475.00</b>

**Box Office Fees**

Ticketed event set-up fee	<b>\$250.00</b>
Ticketed even set-up fee / additional performances	<b>\$50.00</b>
Box Office open during non-regular hours (for 4 hours)	<b>\$250.00</b>

**Per Ticket Fees**

Sold Tickets - printing fee	<b>\$0.40</b>
Complimentary tickets - printing fee	<b>\$0.25</b>
Pre-printed / Season tickets - printing fee	<b>\$0.50</b>
Returned pre-print tickets (entered back onto Ticketing system)	<b>\$0.50</b>
Credit Card fee - Fee based on all credit card sales	<b>3.25%</b>

**Processing Fee**

*The Saenger Theatre charges a Convenience Charge of \$1.00 on every ticket sold at Box Office.*

**Facility Fee**

*This fee is charged on all ticketed events and is non-negotiable.*

*The Charge for Facility Fees is \$1.50 per paid admission if the base ticket price is below \$10.00 and \$3.00 per paid admission if the base ticket price is \$10.00 and over.*

*Tickets with a range of prices will be calculated at their individual base ticket prices.*

**Sales Tax**

Florida State Sales Tax is charged on Ticket Sales, Building Rent, and Equipment rental for all For-Profit clients of 7.5%

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**Labor Costs**

Minimums are listed for each department. Overtime rates will apply as follows: Time & one-half after between the hours of 12AM and 8AM. Union Recognized National holidays are subject to Time & one-half prevailing rate for duration

**Front of House Labor**

*Minimum: 4 hours, Ticket Takers 3 hours*

House Manager	\$28.00
Usher Supervisor	\$18.00
Ushers - Volunteer Staff	\$0.00
Ticket Taker	\$16.50

**Security**

*Minimum: Uniformed Officer 5 hours, Class D : 4 hours*

City Uniformed Officer	\$36.00
Security Class "D" Unarmed	\$20.00
Security Class "D" Unarmed Supervisor	\$22.00

**Stage Labor**

*Minimums: For Profit, Professional Bus & Truck Event has a 4 hour load in / 4 hour show / 4 hour load out minimum*

*Minimums: Local Non-Profit Event has a 4 hour minimum for each day per position*

Stage Manager	\$32.25
Rigger	\$36.25
Stagehand	\$26.00
Show Runner up to 8 hours, \$24.25 per hour after 8 hours.	\$250.00

**Janitorial Labor**

*Minimum: 4 hours*

Event Attendant	\$17.50
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**Miscellaneous Labor**

*Minimum: 4 hours*

First Aid	Flat Rate up to 4 hours	Quoted
First Aid	Flat Rate from 4 - 8 hours	Quoted
Interpreter		Quoted