



Aloha!

I am so excited you're considering Sunshower as a venue for your event! This price list, combined with our [FAQ page](#), should answer most of your preliminary questions about our venue policies, pricing and options. If after reading through all of the information, you have more questions or want to take the next step towards booking, please send me an email! I would love to design an event for you!

- Kate



A photograph of a man and a woman in traditional Indian attire standing in a lush green field. The man is wearing an orange kurta and the woman is wearing an orange and gold sari with a floral headpiece. They are looking at each other and smiling. The background is filled with green foliage.

# PRICING GUIDE

Photo by Angie Bonin

## Venue Rental:

Renting the venue itself is the only “minimum rental” we require to book. The venue rental cost depends on a number of factors including when you book, the length of your event and how much space you need.

### Partial Rental - (Partial Day and Partial Venue) - \$1500

- Use of the venue for 6 hours total (for guest time and for setup and cleanup)
- Extra hours - \$200
- Up to 35 guests included in venue rental; (extra guests \$15/guest up to 100 total guests)
- Access to prep kitchen (just for warming and serving, no cooking on site)
- Bathrooms Trash and recycling removal
- Farmhouse tables and chairs
- Bar and bar supplies
- Water and Ice (2lbs of ice/guest)

### Full Rental (Full Day and Full Farm Rental) - \$4000

- Use of the venue for 12 total hours (between 9AM and 11PM) for getting ready, vendor setup and cleanup (11AM-11PM), guests may be on site for up to 6 of the 12 hours.
- Extra hours of guest time - \$400
- Up to 35 guests included in venue rental (extra guests \$20/guest up to 100 total guests)
- Everything from the Partial Rental
- Your choice of 2-4 lawn spaces for an outdoor ceremony
- Use of any of our ceremony “decor” including arbors, chairs/benches, shepherds hooks, draping etc.
- Access to all “farm features” whether it be for photos, ceremony, bonfire, animal meet and greet etc.
- 2 getting ready rooms and bathrooms (one larger room with more counter space and mirrors and a smaller room with couches and mirrors).
- The day before your event blocked off on our calendar for your walk through, decor drop off and rehearsal





## VENUE RENTAL DISCOUNTS

### Booking Date Discount:

We do not book events more than a year in advance ([read about our booking process here](#)), so the earliest you will be able to book an event at our venue is 12 months before. Many of our popular months book very quickly at 12 months out, but there are some slower months (or less popular dates) that book much closer to the date. Because we would like to fill our calendar and get those less popular dates booked, the closer to your date that you book, the less the venue rental price will be!

- Events booked 9-12 months out - 100% of venue rental price
- Events booked 7-8 months out - 80% of venue rental price
- Events booked 5-6 months out - 65% of venue rental price
- Events booked 4 or less months out - \$50% of venue rental price

### New Venue Discount:

All bookings made before the new venue building construction begins will receive a **65% venue rental price reduction** regardless of how far out from the event date they are made. This discount cannot be combined with the booking date discount.

Because the new venue has not yet been approved by the Hawaii County Planning Commission, we are not accepting any event bookings at all until and unless we are approved. In the meantime, we are offering a very pared down booking process with a date hold that can transition into a full booking pending the Commission's decision on our permit. [You can read about bookings before permit approval and our permitting process here.](#)

### Kama'aina Discount:

Hawaii Residents can take 15% off all venue rental prices (can be combined with booking date discount or new venue discount) For weddings, at least one member of the couple getting married must be a current Hawaii resident.

Resident family members or previous Hawaii residents will not qualify. For non-weddings, the person renting the venue must be a current Hawaii resident.

### Non-Profit Events:

Non-profits can take 15% off all venue rental prices (can be combined with booking date discount but *not* with Kama'aina discount)

If you are interested in hosting a charity event at Sunshower please email [Kate@sunshowercoffee.com](mailto:Kate@sunshowercoffee.com) to inquire about a partnership and a pro-bono rental!



## **STAFF:**

Clients may setup and cleanup their events by themselves and are not required to hire any specific staff. However, Sunshower Farms does offer staffing, bartending and coordination and most clients do choose to book their staffing and coordination through Sunshower.

**Event Staff:** \$18/hour + gratuity for event staff who do setup, cleanup, serving and “basic” bartending\*.

- \*Basic bartending includes wine, beer, neat cocktails and up to two mixed drinks that are not shaken or blended. Garnish prep is not included.

**Full Bartending:** \$35/hour per bartender

- Full bartending includes wine, beer, neat cocktails, unlimited mixed drink combos (shaken or stirred, no blended drinks), and garnish and juicing prep.

**BYOB policy:** Sunshower is a BYOB venue and regardless of bartending staff booked, clients must provide all alcohol, garnishes and mixers for their bar.

**Gratuity:** An 18% of food and non-alcoholic beverage cost service gratuity (or \$7/hour per staff person whichever is more) will be added to Client's invoice so that Client is relieved of paying cash gratuities at Event for any Event where Sunshower provides staff.







## Event Coordination:

Event coordination is not included in the venue rental. Clients may choose to hire a Sunshower Farms Event Coordinator, their own outside Event Coordinator or self-coordinate. For any events where Sunshower Farms is providing staff, Event Coordination provided by a Sunshower Farms Coordinator will be required.

- **Lead Event Coordination** includes managing all decor set-up, staff hiring/management and internal and outside vendor coordination. Event Coordination will be billed at \$45/hour.
- **Assistant Event Coordination** will be required for all events over 60 guests where Sunshower is providing staffing and coordination. Assistant event coordination will be billed at \$30/hour.

Estimating your Staffing and Coordination: [see our FAQ page](#) to understand how we calculate how many staff and bartenders are needed for an event and how we bill coordination hours.

## Booking an event with no Sunshower Staffing or Coordination:

The events that book as venue-only are typically *bridal showers, baby showers, birthday parties and other "hosted" events* where someone's friend or family member plans and executes the whole event. That is not typically done at our venue for weddings, but we do not have a policy against it if you would like to hire outside staff or setup and cleanup your own event.

However, there are a variety of services and rental items on this list that are only available when you also hire Sunshower staffing and coordination. Those items have an asterisk next to them throughout the pricing guide. If you have any questions about that, please consult our [FAQ page](#) or [send Kate an email!](#)





### **Food:**

Sunshower Farms does not offer any in-house catering (other than coffee of course!). For all events, Sunshower can help clients book a local chef, caterer, or restaurant that can best meet the client's needs and budget. Because of this, we do not have exact food costs or meal packages to direct you to as it depends so much on the food ordered by each client. But to get an idea of food costs in general, check out the [example menus with pricing](#) on our website.



### **Beverage:**

- All alcoholic drinks are strictly BYOB.
- Water is included in all events.
- 2lbs of ice per guest is included for all events. That is typically enough for most events, but clients can bring additional ice if needed depending on the complexity of their bar.
- Coffee and Tea Service (with Sunshower Farms Coffee)\* - \$4/guest
- Kegerator rental\*: Our kegerator has three CO2 taps and 1 nitro tap. It can hold up to 4 6th barrel kegs or two half barrel kegs. We used to rent the kegerator for \$75/event but as part of our sustainability initiatives, use of the kegerator is now included with any Full Venue rental for just \$15 to cover the the cost of our CO2 and Nitro.

### **Coffee Favors:**

- Sunshower Farms has the perfect 2oz coffee wedding favors. For weddings and events held on the farm, the favors are \$6 each for 15 favors or less or \$5.50 each for 16 or more.







## CAKE\*:

Clients are welcome to order a cake, or desserts in general, from any cake baker they'd like. If they would like a cake decorated with their florals to match their decor (a service provided as part of Sunshower Event Coordination), they can order a "blank" cake through Sunshower. The blank cake is baked, frosted and delivered by **Cilla Behic** who owns **Onolicious LLC**. Cilla bakes delicious cakes that are flavored with local fruit, vanilla and chocolate.

**TWO-TIER WEDDING CAKE** (from Onolicious LLC, decorated with local flowers, serves 40): \$200

- An extra tier is recommended for events over 40 guests: \$100
- **Cake Flavor Choices:** Lilikoi (passionfruit), Tahitian Lime, Vanilla, Chocolate, and Mandarin.
- **Filling choices:** buttercream, chocolate ganache (only in chocolate or vanilla cake) and Hawaiian chantilly (only on mandarin or chocolate cake).
- **Frosting:** buttercream (included) or cream cheese frosting (extra \$20)





## **Decor Rental:**

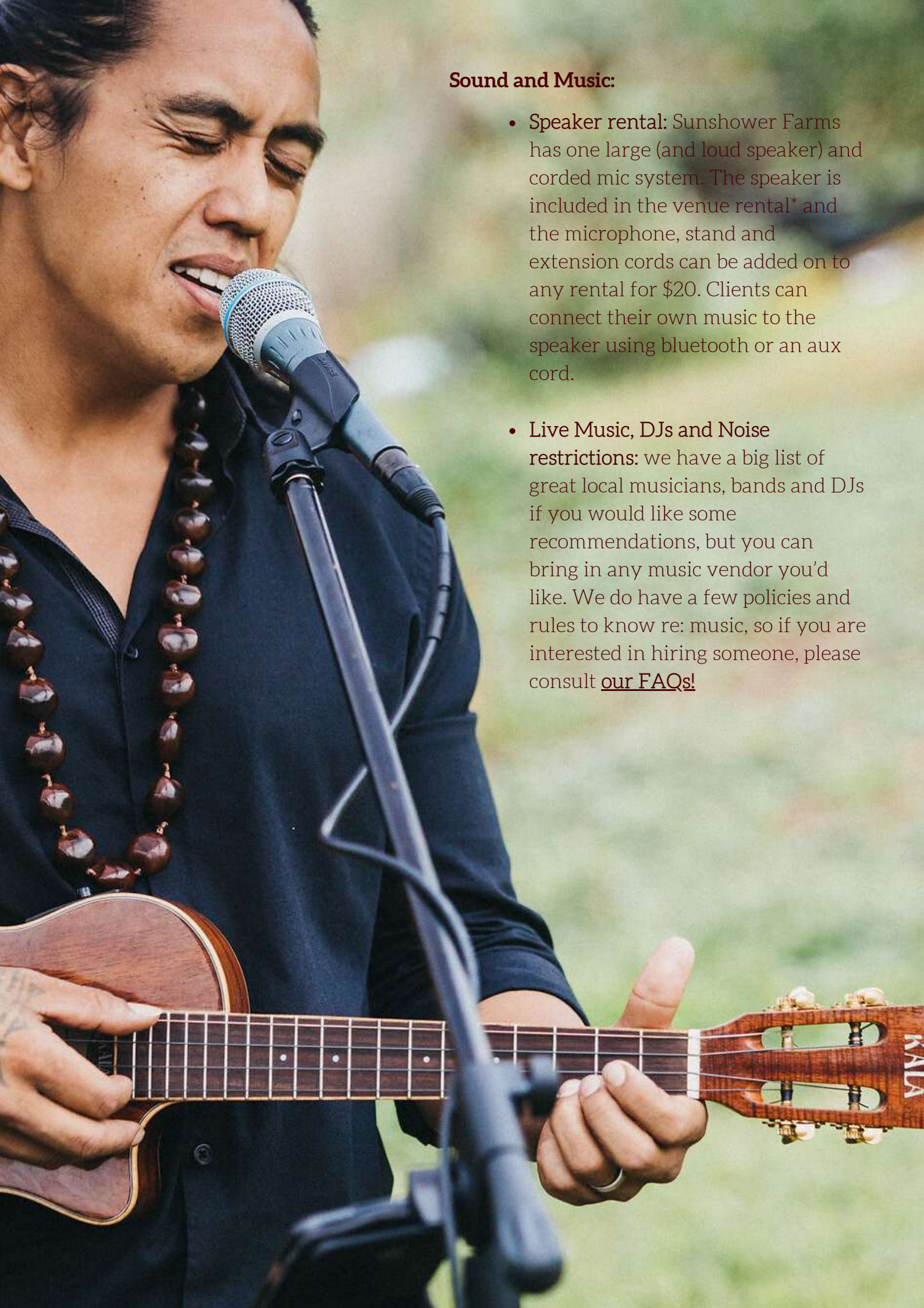
Over the years, we have accumulated quite a lot of wedding decor that previous clients have “donated” to future clients. Use of any of these decor items is included with both the Partial and Full Venue Rentals. We are working on a pdf list of pictures and descriptions of everything in the decor inventory but until that is done, Sunshower’s Coordinators will suggest items to clients as part of the planning process.

**Items included in our decor inventory include:** line table runners, lace table runners, rose gold chargers, vases, candle holders, place card holders, flower girl baskets, ring bearer boxes, photo booth props, paper lanterns, a variety of baskets, picture frames, a large sandwich board chalkboard, small bar chalkboards, bar signs (like “wine” “beer” etc.), Mr. and Mrs. chair signs, large easel and more!

## **Rental Items:**

- **Wedding Arbor:** included free in Full Venue Rental
- **Tables and Chairs:** included free in Full Venue Rental (for your number of guests)
- **Bar:** included free in Full and Partial Venue Rental
- **Ceremony Benches:** included free in Full Venue Rental
- **Highboy Tables:** \$15 each
- **White Linen Tablecloths:** \$20 each. Tablecloths are not often used at our events only for the Highboy Tables as clients mostly prefer the look of the wood farmhouse tables. Regardless of table size or shape, we rent all tablecloths for \$20 each.
- **China Place Settings:** All of our place settings are mismatched china and include one salad plate, one dinner plate, one dessert plate, one bowl (if needed), your choice of glassware (up to 4 glasses per guest - see list of options below), stainless steel flatware and a white linen napkin. - \$7/guest
- **Leafware Place Settings:** includes one dinner plate, one appetizer/salad plate, one dessert plate, paper napkins and disposable wooden cutlery. Linen napkins can be added on for \$1 each extra.
- **Extra Glassware:** \$1 each. Glassware choices include: red wine, white wine, champagne flute, short rocks glass, pint mason jar and water goblet.
- **Serving Platters and Bowls (includes serving utensils):** \$2 each
- **Stainless Steel Chafing Dishes:** rented at \$15 each (includes the sterno cans and serving utensils)
- **Extra Generator\*:** \$100 (rarely needed except in cases of special lighting or bands that use more power than our off-grid system can handle)
- **Microphone, stand and extension cord\*:** \$20





## Sound and Music:

- **Speaker rental:** Sunshower Farms has one large (and loud speaker) and corded mic system. The speaker is included in the venue rental\* and the microphone, stand and extension cords can be added on to any rental for \$20. Clients can connect their own music to the speaker using bluetooth or an aux cord.
- **Live Music, DJs and Noise restrictions:** we have a big list of great local musicians, bands and DJs if you would like some recommendations, but you can bring in any music vendor you'd like. We do have a few policies and rules to know re: music, so if you are interested in hiring someone, please consult [our FAQs!](#)





## Florals

Clients are welcome to hire their own florist and/or bring in any of their own flowers. However, we have a special relationship with a local flower farmer/florist, [Lalamilo Flower Girl](#). She is extremely talented and we love working with her! We have had a partnership for over three years and there are tons of examples of her beautiful work all over our website and instagram.



We work with LFG not because we receive a kickback or anything from her, but because she is an awesome florist (and person) AND her business fits with our sustainability goals. So many flowers in Hawaii are imported from the mainland and other countries even though we grow AMAZING flowers right here. The local and seasonal nature of her flowers allows Lalamilo Flower Girl to offer greatly reduced pricing on her florals from many other florists who need ship in so many of their flowers. However, the downside of local florals is that the varieties and colors of flowers depend on what is currently growing. Specific styles and colors can be requested but not guaranteed. What we can guarantee is that the general vibe of your floral decor can be met (ie - do you like drapery bohemian flowers, tight tropical bouquets, large fronds and tropical greenery, do you hate a certain color or flower? Requests like those are easily accommodated and even though clients don't exactly choose their flowers, they always fit the vibe of the event.







Photo by Moments by Moriel

## Floral Price List

- Flower Crowns (adult)- \$50 each
  - Flower Crowns (child) - \$40 each
  - Bridal Bouquet - \$100
  - Bridal Party Bouquets - \$45 each Boutonnieres - \$15 each
  - Orchid or Tuberose Leis - \$15 each
  - Maile "style" Ti Leaf Leis - \$40 each
  - Wrist Corsages - \$25 each
  - Centerpieces - mini floral bouquets or greenery runner with flowers - \$175 flat. Includes decorating up to 7 tables, bar, bathroom and entry table
  - Arbor Decor Greenery only - \$175
  - Arbor Decor Greenery and Florals - \$225
  - Floral Chandelier (rectangle) - \$800/6 feet
  - Floral Chandelier (wreath style) - \$150 each
  - "Living" Ceiling - pricing starts at \$600 and will be quoted by the florist. Price depends in large part on how "full" the ceiling is, and the square footage that will be decorated.
  - Aisle caps (can be repurposed into the reception)- \$125 each
  - Petals to line the aisle - \$200
  - Flower girl petals - \$25
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- A \$50 delivery fee will be applied to all flower orders.
  - "Winter" floral orders (for the months of Nov-February) will incur a 20% up charge due to the more limited availability of local flowers.

Photo by Wilde Sparrow Photography

Photo by Carla Photography



Photo by Moments by Moriel



## Bonfire Pit\*:

Sunshower has a large bonfire pit that is included in the full farm rental. If clients would like to have a bonfire at their event, Sunshower will provide the wood for a large fire at the rate of \$75/half hour of fire time. No accelerants, or wood from certain areas of the island, are permitted for use on or near the fire pit.

Specialty S'more Station - Includes long marshmellow sticks, jumbo roasting marshmallows, a variety of chocolate bars (plain, reeses, kit kat etc.) and cookie types and spreads like nuetella, peanutbutter - \$3/guest

## Designing a Custom Event with Outside Vendors:

Clients are of course welcome to hire any vendors they'd like! But for those looking to narrow down their search or just to get some cool ideas, Sunshower Farms has great relationships with a bunch of different event vendors and we are happy to give recommendations to set you up with a totally custom, unique event.

When you book with us you will be given our list of the standard vendors like photographers, officiants, musicians and makeup artists. But what is really special is our list of specialty vendors like photo booths, mixologists, lei makers, fresh coconut sellers, food trucks, fire dancers, calligraphers and hula groups. Many of our past clients have said that our flexibility and vendor list was one of the best parts of our venue.

