



MARATHON
MUSIC WORKS
FACILITY GUIDE

INDUSTRIAL CHIC
WAREHOUSE VENUE

DEDICATED TO SUPPORTING
LIVE MUSIC & EVENTS
IN NASHVILLE, TN



FACILITY GUIDE



OVERVIEW

Host your event at Marathon Music Works and experience turn of the century charm while enjoying the convenience of modern amenities. Originally built in the early 1900s, Marathon Music Works has been restored and adapted to accommodate a range of uses that include: fundraisers, concerts, corporate events, weddings, and video shoots.

Relax while our professional and personable staff takes care of your every need. Our bar staff will take care of you and your guests while maintaining a high level of professionalism. In-house concert style production will ensure your entertainment looks and sounds world class. Leave the cleanup to us! We don't require you to take out the trash or clean the venue upon conclusion.

Conveniently located just 5 minutes from Downtown, Marathon Music Works is in Marathon Village, a creative community striving to preserve historic structures. Our neighbors include Lightning 100, Nelson's Greenbrier Distillery, Barista Parlor, Corsair Distillery, Bang Candy Company, and Antique Archeology.

MARATHON
MUSIC WORKS



MARATHON MUSIC WORKS



With a standing room capacity of 1,800 and over 14,000 sq ft, Marathon can entertain parties of up to 600 in formal banquet seating, 750 in a theater arrangement, and 900 in cocktail functions. The versatile, open floor design is accented with exposed brick walls, a lofty steel beam ceiling, polished concrete bars, and metal chandeliers your guests are guaranteed love.

FEATURES:

AMENITIES:

- 2 VIP mezzanines overlooking main room
- 2 sets of restrooms
- 2 full service bar areas
- 4 dressing rooms/suites
- 1 backstage full bath
- Stage, sound, and concert lighting
- Parking spaces directly behind venue
- 80 ft. long outdoor deck

VENUE SIZE:

14,000 sq ft

CAPACITY:

- Standing room: 1,800 persons
- Cocktail style seating: 900 persons
- Theater style seating: 750 persons
- Formal banquet seating: 600 persons

MARATHON
MUSIC WORKS

WILLIAM COLLIER'S ROOM



FEATURES:

AMENITIES:

Full service bar
Restrooms
Parking spaces directly behind venue

VENUE SIZE:

Indoors: 1,300 sq ft
Outdoor patio: 550 sq ft

CAPACITY :

100 persons

The William Collier's Room at Marathon Music Works is an ideal combination of rugged and refined. Once a part of the Marathon Motor Works manufactory, William Collier's is rooted in history. Our logo is the signature of Marathon Motor Cars chief engineer, William Collier, who was responsible for crafting luxurious automobiles a century ago. Embrace the industrial feel with the roll up windows and polished concrete floor. Take note of the custom touches that make this bar unlike any other.

Nashville and New York resident artist, James Willis, hand-sketched the bar top design from original Marathon Motor Car blueprints. The base of the bar itself is constructed from reclaimed wood salvaged from the manufactory. Custom lighting is provided by our locally designed steel chandelier with Edison bulbs.

WILLIAM
COLLIER'S ROOM

THE VESTIBULE



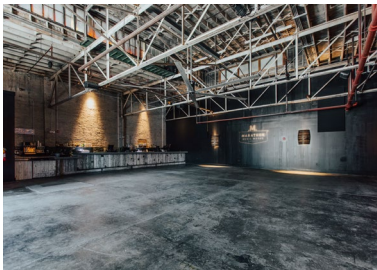
FEATURES:

AMENITIES:

- Restrooms
- Full service bar
- Parking spaces directly behind venue

VENUE SIZE:

3,500 sq ft



The Vestibule easily transforms from a dimly lit nighttime bar to a high-end venue space. As a stand-alone event space or addition to a large-scale event, The Vestibule, is the perfect room to host a rehearsal dinner, cocktail party, or small event. The 3500 sq ft space offers optional cocktail tables and industrial designed stools, a full bar, beautiful brick walls and exposed metal rafters from the original building built in the 1900s.

THE VESTIBULE

THE BACKSTAGE



FEATURES:

AMENITIES:

- 1 lounge area
 - 1 private restroom
 - Parking spaces directly behind venue
-

CAPACITY :

30 persons

Reserve an all-access pass to Marathon's backstage with this unique and private room. Tucked behind the stage and out of sight for most concert goers, this custom decorated room showcases the history of music from Marathon and our sister venue, Exit/In. Large rock-n-roll sofas and chairs, framed show posters, and a built-in buffet offer an atmosphere focused on catering and cocktails. We also offer a flexible bar option where our staff can create and serve custom cocktails for your one-of-a-kind event.

THE BACKSTAGE

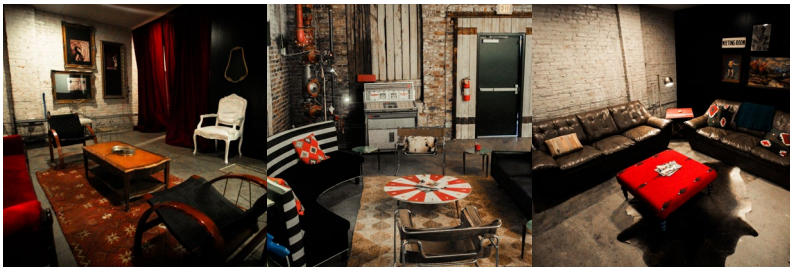
ARTIST HOSPITALITY SUITES



FEATURES:

AMENITIES:

- 4 private dressing rooms
 - 1 private full bath
 - Individually temperature controlled
 - Parking spaces directly behind venue
-



When our artists come in from a long bus ride, they need some private space. This is why we created four quiet, comfortable rooms. Each with a unique design, our artists suites can be rented as a private addition to your event. Perhaps you only need a small room for a writing session or acoustic rehearsal space. These rooms can be almost anything you need.

ARTIST SUITES

PRICING

MARATHON - OFF MONTHS

(JAN - FEB - MAR - JUL - AUG)

FRIDAYS & SATURDAYS: \$6,000 WITH \$2,000 BAR MINIMUM

WEEKDAYS: \$5,500 WITH \$2,000 BAR MINIMUM

MARATHON - PEAK MONTHS

(APR - MAY - JUN - SEP - OCT - NOV - DEC)

FRIDAYS & SATURDAYS: \$8,000 WITH NO BAR MINIMUM

WEEKDAYS: \$7,000 WITH NO BAR MINIMUM

MARATHON - HOLIDAY WEEKENDS

(LABOR DAY - MEMORIAL DAY - INDEPENDENCE DAY
- PRESIDENT'S DAY - COLUMBUS DAY)

\$8,000 WITH NO BAR MINIMUM

MARATHON - WEEKDAY MORNING

(MUST BE OUT BY 3PM)

\$5,000 WITH NO BAR MINIMUM

VESTIBULE

\$3,000 OR \$2,000 IF ADDED TO MAIN SPACE RENTAL

WILLIAM COLLIER'S ROOM

\$1,000 WITH \$1,000 BAR MINIMUM

ARTIST HOSPITALITY SUITES

\$500 + TAX

FACILITY FEE INCLUDES THE FOLLOWING:

- \$2,000 Deposit
- Exclusive use of venue for up to 12 hours*
- Two (2) Security Guards during 4-hour event
- 11,500 sq. ft parking lot
- (20) 60" Dinner Tables and (25) Cocktail Tables
- (200) Fruitwood Folding Chairs and (120) Gunmetal Bar Stools
- Cleaning fee

Additional costs may include, but are not limited to catering, security, production, lighting, rentals, and décor. *Additional hours may be secured in advance for \$250 per hour. Pricing subject to change. Pricing and information is valid if contract is executed by December 15, 2019.

SOUND PACKAGES

IPOD PACKAGE: \$350

(1) audio tech, use of main PA (no monitors)

(1) FOH console

Lights - set wash - no scene changes or movement

Appropriate for: plugging in an iPod or laptop, playing music over the PA, and 1-2 wired speaking mics from stage

DJ PACKAGE: \$600

(1) audio tech, (1) lighting tech, use of main PA & (2) monitors

(1) FOH console

Lights - full use of the house lighting package

Appropriate for: DJs, keynote speakers, presentations etc.

FULL BAND PACKAGE: \$900

(2) audio techs, (1) lighting tech, full use of main PA & monitors

(1) FOH console with operator, (1) MON console with operator

Lights - full use of the house lighting package with operator

Appropriate for: acoustic performances, full band performances, corporate events with several mic handoffs or complex transitions

WEDDING PACKAGE: \$2,100

Full Band Sound Package, string lights in main space, decor LED uplights (set of 8) around the room, (1) wireless mic

CORPORATE PACKAGE: \$2,600

Full Band Sound Package, decor LED uplights (set of 8) around the room, (2) wireless mics, (2) screens & projectors



SOUND PACKAGES CONT.



A LA CARTE ITEMS

STRING LIGHTS: \$1,200

WIRELESS HANDHELD MIC: \$100 each

LED UPLIGHTING: \$100 per set - includes 8 uplights

AUDIO TECH: \$300

PROJECTORS: \$1,500 - 2 projectors, 2 screens, with operator

Usage of included stage lights, sound or power require at least one onsite tech
(not included in facility fee)

BAR PACKAGES



The client is required to purchase all liquor, beer, and wine from the venue at either standard prices or from special event bar packages. Please be aware for some months there is a \$2,000 minimum sale. No outside alcoholic beverages are allowed in the venue. We require at least 1 bartender per 100 guests and 1 bar back per event. Bar staff is paid \$200 per bar staff member for a 4-hour service.

BAR PACKAGES CONT.

SPECIAL EVENT BAR PACKAGES

NON-ALCOHOLIC: Includes soft drinks and bottled water. (Red Bull included for an additional \$2 PP) **\$6 PP**

BEER & WINE: Includes our entire beer list. Choice of 4 wines off our bronze package **\$20 PP**

BRONZE: Well Liquors and a choice of 2 wines from Bronze Wine List. **\$24 PP**

SILVER: Premium Liquors and a choice of 4 wines from Silver Wine List **\$30 PP**

GOLD: Top Shelf Liquors and a choice of 4 wines from Gold Wine List **\$36 PP**

A LA CARTE ITEMS

TABLE SIDE WINE SERVICE: \$3 PP additional + staffing cost.

CHAMPAGNE TOAST: \$5 PP additional

OTHER BEER/LIQUOR/WINE: Ask about price for adding items not listed on our packages that you would like to include

Beer provided with all packages.

HOST BAR

Choose your beverage selection and your maximum dollar amount with a minimum of \$2,000. Upon reaching the pre-determined dollar amount, you may opt to: discontinue service and transition to a cash bar or extend the original dollar amount. A credit card is required in advance for a hosted bar.

CASH BAR

A full bar is available and guests pay for their own drinks with a minimum sale of \$2,000.

FAQ

WE ARE A NON-PROFIT LOOKING TO HOST OUR EVENT AT MMW. ARE YOU OFFERING DISCOUNTS?

We strive to help non-profits in the Nashville community. Each quarter, Marathon Music Works will choose a 501c3 for a discounted rate. For an application, please email events@drinksandmusic.com.

HOW LONG DO WE HAVE AT THE VENUE TO SET UP AND TEAR DOWN FOR AN EVENT?

The facility fee provides exclusivity to client for up to 12 consecutive hours on event day, including set up and tear down. Any additional time spent in the venue will result in a \$250.00 hourly charge. Set up and tear down must take place on the rental date only.

HOW DO WE SECURE OUR DATE?

A signed contract and \$2000 deposit is required to secure your date. However, a signed contract and deposit does not necessarily guarantee a secured date if there are prior holds on the date to be challenged.

WHAT IF UNFORESEEN CIRCUMSTANCES HAPPEN AND WE NEED TO CANCEL OUR DATE?

If Marathon Music Works receives a cancellation notification 60 days prior to event date, all payments – with the exception of the \$2,000 deposit – will be refunded. If the cancellation notification is received between 30 and 60 days, all deposits and payments are non-refundable. If a cancellation occurs within 30 days of the event, all remaining payments are due to Marathon Music Works.* All cancellations must be made in writing to Marathon Music Works.

*Exceptions made in the case of: an act of God, war, government regulation or advisory, disaster, fire, illness, accidents or other casualty, civil disorder, acts and/or threats of terrorism, or similar causes beyond control.

DO I NEED AN EVENT PLANNER?

We require a professional event planner for wedding ceremonies and receptions. Planner may not be directly related to bridal party. All communication from client will be facilitated through planner. Our Events Director will work closely with your planner to ensure the smooth execution of your event.

FREQUENTLY
ASKED QUESTIONS

FAQ CONT.

DO I NEED TO PURCHASE LIABILITY INSURANCE?

Client will be held liable for any physical damages, legal actions, and/or loss of reputation or business opportunities that Owner may incur as a consequence of the actions of Client or any of Client's guests while Client is in control of the venue, and shall indemnify and hold harmless the Owner against any and all legal actions which may arise from Client's use of the venue. Keep in mind that the venue and vendor insurance liability does not include you as an 'insured party'. In order to protect yourself each client shall carry general public liability insurance, and to indemnify MMW which shall be named as an additional insured for the duration of this contract. This is available from your local insurance agent.

All clients and non-exclusive vendors must provide a limited liability insurance certificate naming JR Facility Management as additional insured for a policy no less than \$1,000,000.00. This is due 14 days prior to event. No client or vendors will be allowed to execute their services without this certificate. You may purchase a liability event day insurance certificate from your local insurance agent or an online source.

ARE THERE ANY LIMITATIONS TO DÉCOR / SET UP?

All décor must be approved prior to your event date. Vendor lists, event insurance, vendor insurance and all set up information must be provided to Marathon Music Works Event Director. MMW requires the following details 14 days prior to event date: all set up and break down, deliveries, requests, audio visual and electrical needs, event layout, and production. **We do not allow: glow sticks, confetti, fireworks, glitter, open flames or birdseed. We do not allow "rave" events.**

WHERE WILL MY GUESTS PARK?

Your guests may use the parking spots located directly behind the building. Adjacent parking lots may be secured for an additional fee. Other transportation services such as valet, shuttle, and bus are allowed.

WHAT IF I AM INTERESTED IN BOOKING THIS VENUE BUT NOT YET READY TO PUT DOWN MY CONTRACT AND DEPOSIT?

You may place a non-binding 'hold' on an unsecured date with our Events Director. As inquiries are made, she will notify you with a right of refusal.

PHOTOS

MARATHON MUSIC WORKS



PHOTOS CONT.



MARATHON MUSIC WORKS