



Thank you for considering Lumière as a Hotel Buyout.

Lumière is Telluride Colorado's most intimate and luxury boutique property located in Mountain Village with ski-in/ski-out access and conveniently located close to the gondola and many trails.

Beyond the magnificent stone facade, you'll find 18 one through five bedroom luxury residences and 11 hotel rooms.

The signature of lumière is a seamless fusion of design and personalized service in an intimate & exclusive setting. Stylish and chic, classic and hip, Lumière has the sophistication of a boutique hotel with the intimacy of a European resort lodge. lumière is a beacon for those who have come to expect a higher standard of living and a higher standard of relaxing.



The proposal

We would be thrilled to be your chosen venue for your Birthday weekend. Imagine unsurpassed personal attention and total privacy in an intimate setting close to all the action. Ideal for those wanting to be self-contained but seamlessly looked after. Our dedicated team can cater to your every need and execute an extremely customized itinerary just for your group.

With just 18 luxury residences and 11 adjoining hotel rooms, Lumière provides a unique opportunity for an exclusive hotel buyout for up to 90 people.

Our rooms and residences offer great comfort and a homely feel. With high-end finishes and luxurious amenities your guests will feel pampered from the moment they arrive.

Please find images and additional information about the hotel and our rooms & residences on our website; <u>www.lumièretelluride.com</u>.







Pricing

Regarding pricing please find an overview below. Please note that the mentioned prices are discounted for a buy-out rate.

Room category	number room in category	Bedrooms
Queen standard room	5	1 queen
King deluxe room	6	1 king
One bedroom residence**	8	1 king
Two bedroom residence**	5	1 king + 1 king/2 twins
Three bedroom 2.5 bath residence	2	1 king + 2 queen or 1 king, 2 queen, 2 twin
Two bedroom penthouse	1	2 king
Three bedroom penthouse	1	2 king 1 queen
Five bedroom penthouse	1	3 king, 1 queen 1 bunkroom
total		45 bedrooms + 4 bunkrooms, sleeps 90

Season	Full buy-out nightly rate
Summer week day (2 night minimum)	\$15,000
Summer weekend (2 night minimum)	\$17,000
Winter week (3 night minimum)	\$22,000
Winter weekend (3 night minimum)	\$28,000

*All room rates are subject to 12.4% tax and 7% resort fee

** All standard and deluxe rooms are connected to a one or two bedroom residence. Therefore you can have the option of creating all residences or separate hotel rooms





Bijou Restaurant

Bijou at Lumière features comfy chairs and plush couches surrounding two indoor fireplaces, or choose to sit out under the twinkling Colorado night sky. Both offer the perfect spot to après and soak up the days' events with your family and friends.

We can custom design cocktail menus and light lunches etc. for your event with our wonderful chef.

Due to space limitations we can host a maximum of 34 covers for a full sit down dinner, alternatively we'd be thrilled to discuss an elaborate cocktail party with a large selection of hors d'oeuvres.

In terms of the bar, we can work with you to have an open bar, individual accounts or both.

The location would be great to host a pre or après reception. In the summer months the sliding doors open up to our outside patio & pool area.



We look forward to answering any questions you might have and hopefully becoming your chosen property.

Warmest regards,

Clare Afman

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