**Wedding DJ Philip Sciscione**

Greetings !! Wedding couples, friends and families seeking a good reliable DJ and emcee for that big wedding event. **I am Philip Sciscione** of SoundInvestmentBand.com also DJ and owner operated since1980.

I perform as “DJ Philip” for your event AKA DJ Philly Phil of Sound Investment from Philadelphia Pa. Unashamedly for the purpose of inspiring you to hire me I share my short story.

In 1995 I focused the company “Sound Investment Band.com and DJ” offering both live band entertainment and also DJ services to **specialize in weddings**. Since then I’ve been a full time professional emcee and DJ, but also still a lead vocalist and Band leader. My experience with weddings is extensive as I performed in over 1500 celebrations for Wedding receptions and over 1000 Parties, Reunions, Clubs, Corporate events and Concerts.

As a Band leader and emcee for all these events I learned my DJ skills by DJing between our band breaks to keep the “party rockin” to keep everyone on the dance floor. I just developed my DJ skills over many years and became good at it.

**Ok now your thinking, do you have testimonials from past clients?**

Well the best way to describe my overall qualities as wedding DJ is to share a few quotes from our many testimonials by “Sound Investment” clients which probably best describes my style and services..

* DJ Philip played the perfect music to fit our guests,
* with no excessive chat, participated just enough and brought a positive energy into our party that kept our guests entertained and dancing.” …
* very professional emcee!! He was very detailed and well prepared for our event making all the appropriate announcements and picking all the right tunes to keep everyone dancing …”
* was really easy to work with, funny and dependable with all communications before and during the event.
* He made our wedding the very best party ever!!

You can find more testimonials, photos and videos about Sound Investment on my Facebook page, You Tube and Sound Investment Band.com website. Look under the DJ and Karaoke tab.

**Now you might ask.. What’s included with DJ Philip’s Basic services?**

1. **Experience**: I am a full time seasoned professional DJ/Emcee: DJ Philip Sciscione (AKA “DJ Philip). I will be a Sound Investment for you.
2. **Music**: I have huge collection with variety of music so I can tailor fit songs for your event. My passion for music comes from performing and emceeing from the formal to the wildest parties imaginable. Selecting the
3. **Sound quality**: I have 6 complete excellent Sound systems and will pick the perfect one that will be appropriate to fit your audience from 25 guests up to 5000. My set up is tastefully presented. I also always go to each event with complete back up systems. Likewise, I have solid connections for a back up professional DJ for any emergency.
4. **Lighting**: My lighting and special effects for your party can be Mild energy to Hot and I will fit your event with the perfect stage and floor lighting. Optionally I have up-lighting that you can me ask about it
5. **My personalized service** for each client is why I am 5 star rated with Wedding Wire and The Knot. Because I always make myself available to assist my clients every step of the party planning. I communicate well by phone, email, Skype, or you are always encouraged to meet with me in person at my office.
6. **Professional courtesy** my standard while working closely with your facility manager, photographer, videographer and other professionals to be sure your party runs smoothly. And yes I know when to be serious.
7. **Booking and Insurance:** I will typically carry liability insurance for larger events and if you want to book me I will provide you with my DJ booking agreement.

**Here are my prices for my DJ Philip services and could be negotiable depending on a few things mentioned below. My hourly rate is from $125 up to $200 per hour. Also to let you know that I offer my services for a 3 hour minimum and within 40 miles of King of Prussia with no travel expenses.**

* **PARTIES Small private, Clubs/Bars (25 up to 100 guests) @ $125 per hour**
* **PARTIES Medium size for (101 up to 150 guests) @ $150 per hour**
* **PARTIES Larger Party (from 151 to 300) @ $200 per hour**
* **WEDDINGS Small from (25 up to 100 guests) @ $150 per hour**
* **WEDDINGS Medium size from (100 up to 150 guests) @ $175 per hour**
* **WEDDINGS Large from (151 up to 300 guests) @ $200 per hour**

**My prices are very reasonable and I can quote you as soon as I can hear some of your event details factoring in the following:**

1. **Date of your event: Saturdays during a popular wedding month @200perhour**
2. **Type of event: Wedding, Birthday/Teen Party or Corporate event**
3. **Location of your event: Distance plays a factor and if I have to pay for parking**
4. **My total hours spent at your event (from start to end time)**
5. **How many guests attending (determines the size/type of equipment to bring)**
6. **Will I be required to provide insurance for your location?**
7. **Aside from my standard lighting (approx.12 interactive lights for dance floor) will you require more? i.e Laser, smoke machine or up-lighting**
8. **Besides the main party or reception area, will you need me to provide a separate sound system in a different areas for i.e. Ceremony or Cocktails?**
9. **Do you need a video projector/screen?**

**Having said all this regarding my DJ services, we also offer 4 unique options and add-ons if you’re interested as you can ask more about them when we talk/meet.**

1. **Karaoke**: I can include a first class Karaoke component **(only offered to your chosen guests)** I have over 200,000 songs and I keep current with all the new tunes. Again, I am a professional lead vocalist and can assist a special guest singer or group of your friends to bellow out their favorite song or sing along.
2. **Live Musicians:** I can add live musicians to your event mix along with my DJing from 1 to 5 exceptional Philadelphia musicians from the Sound Investment Band like our female vocalist, drummer, guitarist, keyboardist, Sax player if you desire to add more dynamics and live entertainment for your event We have also offer a great string ensemble for ceremony or cocktails. If you are interested we can discuss the possibilities of live musicians in the mix at reasonable rates.
3. **Wedding Officiant and DJ Package:** We offer an excellent Wedding Officiant: Reverend Kathleen Spicer from “TwoHeartsOneLove.ME”. Kathleen is my wife and we seamlessly work together. We love weddings so much that we won the Best couples award with Wedding Wire and and The Knot 3 years in a row as a duo for our combined services. So for you budget minded couples who want the best combo, ask about our “Special Officiant & DJ package” and we can set up a free consultation with you in person or by Skype.
4. **Up-lighting:** for your event. These are floor lights that can be colored to light up windows areas, walls and accents. I have 16. You may inquire these about also when we chat.

**In conclusion I thank you so much for watching my video and hope that we can chat or get to meet you in person regarding your event.**

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**Contact us today to schedule a free consultation or for booking information and hoping that we are available for your event!**

This is the part where you look for a writing device ….are you ready..

Our contact phone numbers are ……484 704 7825 or 610 348 5425